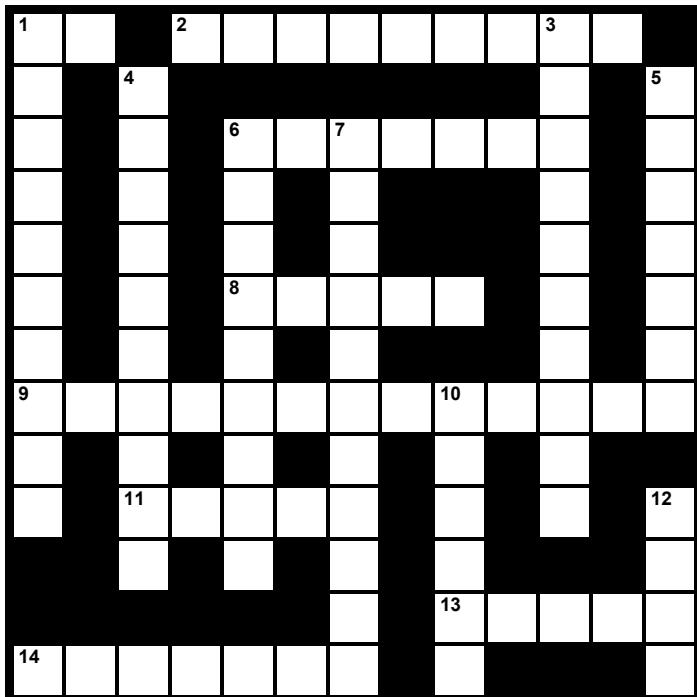


Business Administration 13x13 2003-03-02
B.B. Huria



Across

- 1 Terminate, as of a project or a program. (2)
- 2 The classification of someone or something with respect to its worth. (9)
- 6 An expert who studies financial data and recommends appropriate action. (7)
- 8 Listing of accounts receivable based on the their invoice and/or due dates. (5)

9 Funds set aside for a specific purpose. (13)

11 To be on guard for a specific occurrence or condition. (5)

13 To make better. (5)

14 Chose to refrain. (7)

work formerly done by people. (10)

4 A detailed description of the tasks, steps and guidelines to achieve a specific goal. (6,4)

5 A way of selling property to the highest bidder. (7)

10 Yearly. (6)

12 This acronym refers to four step process to successful communication (1 - Get Attention, 2 - Hold Interest, 3 - Arouse Desire, and finally, 4 - Pursue Action). (4)

Down

1 A step-by-step record by which financial, business, and quality assurance data can be traced to its source. (5,5)

3 The use of computers and machines to do

6 Tax levied in proportion to the value of goods or services. (2-7)

7 The hearing and determination of a dispute by an impartial referee agreed to by both parties. (11)